STAR PARTNER



Providing Exclusive 5% off for Star[®] Partner Builders & Architects

The Star Partner Builder program includes an instant 5% off exclusively for qualified <u>builders</u> & <u>architects</u> who specify a full One-Two-Free Thermador package for them and their clients projects.

Exclusive

Invitations



Trade-Only
Promotions



- 1. 1 Full Complete One-Two-Free Thermador kitchen required:
 - Package must include both cooking and refrigeration. Refrigeration is either 2 columns or 1 bottom mount (freestanding or built-in).
- Validate package sale is for a kitchen re-model or new home construction that involves a "Builder" contractor
- Builder or Builder representative must visit <u>https://starpartner.thermador.com/</u> to register for Star Partner Program.
- Once at registration page click <u>Register</u> Must select "Builder" (*or "Architect"*) to create an account for this program. Designers receive rewards and do not qualify for 5% discount.
- 5. Builder enters zip code and selects nearest preferred **Best Buy** or **Pacific Sales** location
- Approval can take 2-5 business days for review. Approval process consists of validating and vetting builder contractors via lic # and/or proof of remodel and new construction work shown (i.e. comparny website).

Redemption Process

• Builder will receive an email and upon approval will receive their Star®Partner ID#

First Look at New Innovations

- Approved builder/builder client presents
 Star[®] Partner ID# to the sales consultant at Point of Sale
- In OMS: Consultant inputs full One-Two-Free package item sku's. Consultant now applies the "Builder" Sku: 5577693 Prompt Appears in OMS:
 - Builder Company Name: Luxury Homes Inc.
 Company Name only, <u>no personal names</u>
 - **Thermador StarPartner ID#:** 000000 (6 digits, start with #1, <u>no business license numbers</u>)
 - Deliver To Zip Code: 00000
- 5% off bundle: OMS reflects discount off all full UMRP Thermador appliances including accessories, 1-2-Free promo upgrades, and 50% off units.

•Please contact your Thermador representative prior to sale if you have any questions

•All invoice claims are subject to vendor audit review

Star[®] Partner Builder Support Information

FAQ's

• What if the builder says they signed up for Star-Partner recently or in the past but can't find their Star-Partner number ?

Answer: Be sure the builder has checked their email and spam folder. If they still can't find it, the BBY appliance sales consultant can contact their local Thermador representative.

 Does the Builder business name have to match the "delivered to address"?
 Answer: No, builder company name is only necessary

when filling in the prompt after having entered the "Builder" Sku: 5577693.

- What if the builder 1-2-Free sale is not bundling properly and or not applying the discount?
 Answer: Be sure to go through your selections and be sure you have entered a full/valid One-Two-Free package that includes refrigeration. If there is still a bundle issue, please escalate and create a help ticket via Best Buy. Also, communicate with your representative that this is happening. Normally this is an IT issue.
- Can a builder client receive 5% off their One-Two-Free Thermador sale?
 Answer: Absolutely, as long as the client has the builder's full and correct builder Company name and Thermador Star-Partner number.

Support

CUSTOMER SUPPORT

Thermador Star® Partner Team

E. IRV-StarPartnerSupport@bshg.com

Consultant Contact

Local Thermador Representitive

N. _____

Р._____

Note:One builder package per address. Multiple units must be invoiced separately with separate addresses or apartment/unit #'s

VIRTUAL SHOWROOM EXPERIENCE

https://www.thermador.com/us/experience/ showrooms/irvine/virtual-tour

Quick Links for Project Success

LOOKBOOK & DESIGN GUIDE

https://www.thermador.com/us/build-and-design/brochures

CAD LIBRARY

https://www.thermador.com/us/build-and-design/cad-library





Learn more at **THERMADOR.COM/STARPARTNER** ©2022 BSH HOME APPLIANCES CORPORATION. ALL RIGHTS RESERVED.